	<u>2013/14</u>		2014/15		2014/15	
	<u>February</u>	<u>YTD</u>	<u>February</u>	<u>YTD</u>	<u>February</u>	<u>YTD</u>
	per Rx in £ pe	er Rx in £	per Rx in £ pe	er Rx in £	<u>%</u>	<u>%</u>
Ingredient Cost	7.05	7.13	7.16	7.05	1.5%	-1.1%
<u>Less</u> : Discount	-0.56	-0.57	-0.56	-0.56	0.0%	1.6%
Sub-total	6.49	6.56	6.60	6.49	1.7%	-1.0%
Container	0.03	0.03	0.03	0.03	1.1%	1.4%
Cost of Sales	<u>6.52</u>	<u>6.59</u>	<u>6.63</u>	<u>6.52</u>	1.6%	<u>-1.0%</u>
Fees	1.90	1.88	1.73	1.82	-9.0%	-3.4%
Gross Profit	<u>1.90</u>	<u>1.88</u>	<u>1.73</u>	<u>1.82</u>	<u>-9.0%</u>	<u>-3.4%</u>
Total Payment/Rx	<u>8.43</u>	<u>8.47</u>	<u>8.36</u>	<u>8.34</u>	<u>-0.8%</u>	<u>-1.6%</u>
Gross Profit %	22.6	22.2	20.7	21.8	-8.3%	-1.9%
					<u>%</u>	<u>%</u>
Total NIC £m	39.8	473.5	41.2	480.2	3.8%	1.4%
Total Rx Volume m	5.6	66.4	5.8	68.1	2.2%	2.5%
Total Fees £m	10.7	125.1	10.0	123.9	-7.0%	-1.0%
Total Gross Profit £m	<u>10.7</u>	<u>125.1</u>	<u>10.0</u>	<u>123.9</u>	<u>-7.0%</u>	<u>-1.0%</u>

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Note fees excludes MUR, oxygen, IT payments and payments to ESPS pharmacies