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	2015/16		2016/17		2016/17	
	<u>May</u>	<u>YTD</u>	<u>May</u>	<u>YTD</u>	<u>May</u>	<u>YTD</u>
	per Rx in £ pe	r Rx in £	per Rx in £ pe	r Rx in £	<u>%</u>	<u>%</u>
Ingredient Cost	7.20	7.18	6.99	6.98	-2.9%	-2.8%
<u>Less</u> : Discount	-0.57	-0.57	-0.54	-0.54	4.4%	4.3%
Sub-total	6.64	6.62	6.45	6.44	-2.8%	-2.6%
Container	0.03	0.03	0.03	0.03	3.2%	2.9%
<b>Cost of Sales</b>	<u>6.67</u>	<b>6.65</b>	<b>6.48</b>	<b>6.48</b>	<b>-2.8%</b>	<b>-2.6%</b>
Fees	1.76	1.76	1.78	1.78	1.2%	1.4%
<b>Gross Profit</b>	<u>1.76</u>	<u>1.76</u>	<u>1.78</u>	<u>1.78</u>	<u>1.2%</u>	<u>1.4%</u>
Total Payment/Rx	<u><b>8.43</b></u>	<u>8.40</u>	<u><b>8.27</b></u>	<u><b>8.25</b></u>	<u>-1.9%</u>	<u>-1.8%</u>
Gross Profit %	20.9	20.9	21.6	21.6	3.2%	3.2%
					<u>%</u>	<u>%</u>
Total NIC £m	43.4	88.0	43.5	88.1	0.3%	0.2%
Total Rx Volume m	6.0	12.2	6.2	12.6	3.3%	3.0%
Total Fees £m	10.6	21.5	11.1	22.5	4.6%	4.4%
<b>Total Gross Profit £m</b>	<u>10.6</u>	<u>21.5</u>	<b>11.1</b>	<b>22.5</b>	<u>4.6%</u>	<u><b>4.4%</b></u>

Note fees excludes MUR, oxygen, IT payments and payments to ESPS pharmacies