	<u>2012/13</u>		2013/14		2013/14	
	<u>October</u>	<u>YTD</u>	<u>October</u>	<u>YTD</u>	<u>October</u>	<u>YTD</u>
	per Rx in £ pe	er Rx in £	per Rx in £ pe	r Rx in £	<u>%</u>	<u>%</u>
Ingredient Cost	6.93	7.24	7.05	7.15	1.8%	-1.1%
<u>Less</u> : Discount	-0.56	-0.59	-0.56	-0.57	-0.5%	2.5%
Sub-total	6.37	6.65	6.49	6.58	1.9%	-1.0%
Container	0.03	0.03	0.03	0.03	-1.4%	8.2%
Cost of Sales	<u>6.40</u>	<u>6.68</u>	<u>6.52</u>	<u>6.61</u>	1.9%	<u>-1.0%</u>
Fees	1.80	1.94	1.88	1.88	4.1%	-3.1%
Gross Profit	<u>1.80</u>	<u>1.94</u>	<u>1.88</u>	<u>1.88</u>	<u>4.1%</u>	<u>-3.1%</u>
Total Payment/Rx	<u>8.20</u>	<u>8.62</u>	<u>8.40</u>	<u>8.49</u>	<u>2.3%</u>	<u>-1.5%</u>
Gross Profit %	22.0	22.5	22.3	22.2	1.7%	-1.7%
					<u>%</u>	<u>%</u>
Total NIC £m	42.2	298.8	44.0	303.1	4.5%	1.4%
Total Rx Volume m	6.1	41.3	6.2	42.4	2.7%	2.6%
Total Fees £m	11.0	80.3	11.7	79.8	6.8%	-0.6%
Total Gross Profit £m	<u>11.0</u>	<u>80.3</u>	<u>11.7</u>	79.8	<u>6.8%</u>	-0.6%

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Note fees excludes MUR, oxygen, IT payments and payments to ESPS pharmacies