	2017/18		<u>2018/19</u>		<u>2018/19</u>	
	<u>May</u>	<u>YTD</u>	<u>May</u>	<u>YTD</u>	<u>May</u>	<u>YTD</u>
	per Rx in £ pe	r Rx in £	per Rx in £ pe	r Rx in £	<u>%</u>	<u>%</u>
Ingredient Cost	6.89	6.86	6.69	6.68	-2.9%	-2.6%
<u>Less</u> : Discount	-0.54	-0.53	-0.51	-0.51	4.6%	3.6%
Sub-total	6.36	6.33	6.18	6.17	-2.8%	-2.5%
Container	0.03	0.03	0.03	0.03	-0.3%	-0.2%
<b>Cost of Sales</b>	<b>6.39</b>	<b>6.36</b>	<b>6.21</b>	<b>6.20</b>	<b>-2.8%</b>	<b>-2.5%</b>
Fees	1.70	1.71	1.69	1.70	-0.6%	-0.7%
<b>Gross Profit</b>	<u>1.70</u>	<u>1.71</u>	<u>1.69</u>	<u>1.70</u>	<u>-0.6%</u>	<u>-0.7%</u>
Total Payment/Rx	<u><b>8.09</b></u>	<u>8.07</u>	<u><b>7.90</b></u>	<u><b>7.90</b></u>	<u>-2.3%</u>	<u>-2.1%</u>
Gross Profit %	21.0	21.2	21.4	21.5	1.8%	1.5%
					<u>%</u>	<u>%</u>
Total NIC £m	44.2	84.7	43.6	84.2	-1.2%	-0.6%
Total Rx Volume m	6.4	12.3	6.5	12.6	1.8%	2.0%
Total Fees £m	10.9	21.1	11.0	21.4	1.2%	1.4%
<b>Total Gross Profit £m</b>	<u>10.9</u>	<b>21.1</b>	<b>11.0</b>	<b>21.4</b>	<u>1.2%</u>	<b>1.4%</b>

Note fees excludes MUR, oxygen, IT payments and payments to ESPS pharmacies