



Contractor Webinar: 2021/22 (Year Three) CPCF Agreement

Wednesday 1st September at 7.30pm





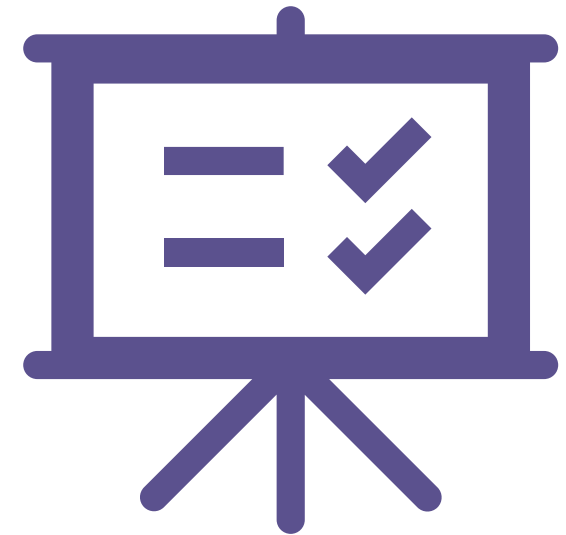
Housekeeping

- This meeting will be recorded for contractors unable to attend tonight to view at a later date
- Please do submit any questions using the box below this screen
- Any queries after the event can be sent to cpcf@psnc.org.uk



Agenda for this evening

1. Headlines
2. Negotiations
3. Funding
4. Service development
5. Other changes and ongoing discussions
6. Contractor guidance and support
7. Your questions



Headlines

- **Funding:** £2.592bn, Transitional Payments and service incentives
- **Services:** new hypertension case-finding and smoking cessation services, NMS expansion and PQS
- **Operational:** revised PhAS in early 2022 and progression of regulatory changes to support dispensing efficiencies



Negotiations

- An intensive three-month period of negotiations
- PSNC's Negotiating Team achieved concessions on many key issues
- Final deal accepted by the overwhelming majority of Committee
- Delay in announcement caused by HM Government internal processes



Key benefits of this deal

- Extended Transitional Payments by a further year so these critical monies are not lost
- Made significant progress on service development
- Gained additional incentive funding from outside the £2.592bn for Hypertension Case-Finding
- Won agreement to explore further beneficial regulatory changes
- Secured review of Years 1 & 2 in light of the COVID-19 pandemic impact



Key concessions won

- Reduced the scope of PQS (by around half) to keep delivery costs down and make it achievable for contractors
- Agreed more realistic targets for both PQS and new services for contractors
- Pushed back on service proposals that were unworkable for the sector
- Made changes to refine PhAS eligibility criteria



Funding

- Funding of £2.592bn: no funding uplift, but additional funding for COVID costs
- Operating costs remain high and we are pressing on this, including through the review
- Extended Transitional Payments by a further year, with some changes to distribution
- Gained recognition of underspend in previous years, leading to +2ppi SAF
- Incentive funding for hypertension case-finding from outside the £2.592bn



Additional funding negotiations

- Funding deal on COVID costs
- BSA currently counting, but we expect contractors to have claimed far more than the £120m originally offered
- Change in timings of Advance Payments to benefit all contractors
- Extended transition period for contractors who had been using the PEPS scheme
- Additional funding throughout the pandemic: Test & Trace, vaccinations and delivery service



Service development

- Expansion of NMS into more therapeutic areas
 - Including epilepsy, Parkinson's disease, gout, hypercholesterolaemia, glaucoma and urinary incontinence
- Carer and parent/guardian consent
- NMS 'catch up' provision
- Commenced today (1st September)
- Service specification updated



Service development

- Two new Advanced Services
 - Service specifications currently being finalised
- New Hypertension Case-Finding
 - Commissioned from October 2021
- Smoking Cessation Advanced Service
 - Commissioned from January 2022
- Ongoing extension of CPCS referrals and a new PQS for the year



Hypertension Case-Finding

- Advanced service starting in October 2021
- Measuring blood pressure (clinic check) and, where clinically indicated, offering ambulatory blood pressure monitoring (ABPM)
- Service specification coming soon
- £400 set-up fee, £15 per clinic check and £45 per ABPM
- Incentive payments funded from outside CPCF:
 - 2021/22, £1,000 after 5 ABPM interventions
 - 2022/23, £400 after 15 ABPM interventions
 - 2023/24, £400 after 20 ABPM interventions
- Initially, provision must be by pharmacists



Smoking Cessation service

- Advanced service starting in January 2022
- NHS Trusts to refer discharged patients to a pharmacy to continue their smoking cessation care pathway after they leave hospital
- Service specification to be published in due course
- Set-up fee of £1,000, then:
 - £30 for first consultation with each patient
 - £10 per interim consultation
 - £40 for last consultation
- Initially, provision must be by pharmacists
- Most relevant to contractors providing a locally commissioned service



Pharmacy Quality Scheme (PQS)

- Officially began today (1st September)
- £75 million funding available
- One declaration period in February 2022
- PSNC guidance and resources have been published
- Separate webinar on Tuesday 14th September at 7.30pm



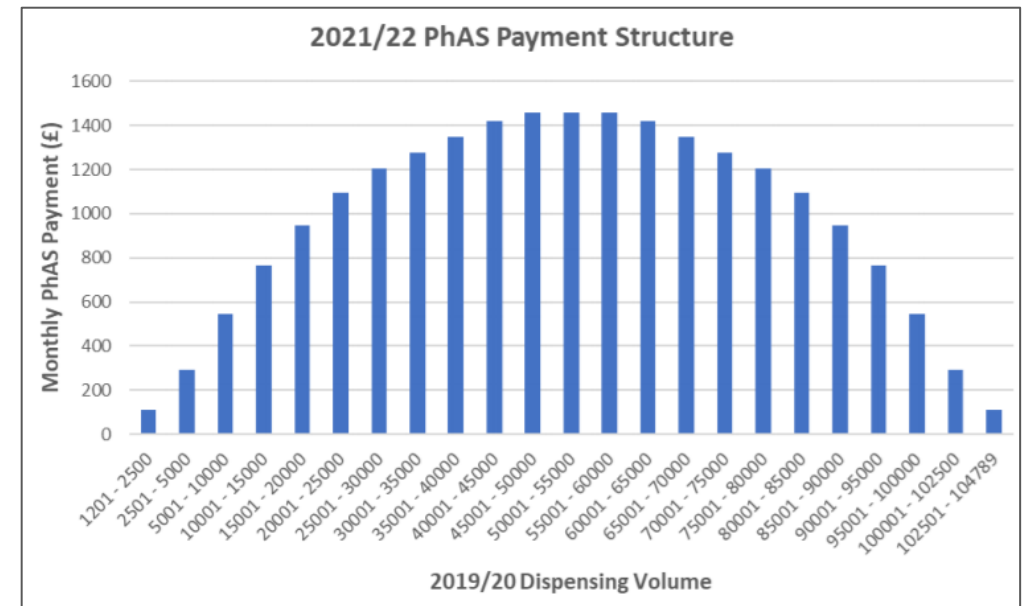
Other changes

- Revised PhAS with updated eligibility criteria and payments based on dispensing volume
- A pandemic provision will be added to the NHS Regulations
- Amendments to market entry provisions
- Health Education England to provide an education programme, including independent prescriber training for existing pharmacists



Pharmacy Access Scheme (PhAS)

- Revised scheme to start in January 2022, funded to no more than £20 million
- To be eligible for the revised scheme, a pharmacy must:
 - Be on pharmaceutical list as of 31st March 2021 (not DSP or LPS)
 - Be more than 1 mile from nearest pharmacy (or more than 0.8 mile away in most deprived areas)
 - Have received at least 1,200 SAFs in 2019/20 but not be in top 30% highest dispensing pharmacies
 - Be registered to provide CPCS by 1st December 2021 (and continue to be registered)
 - Be in premises directly accessible to the public (i.e. not in an area with restricted access such as beyond airport security)
- Payments will now be based on a bell curve of dispensing volume, with a maximum payment of £17,500 per year
- Letters being sent to eligible pharmacies
- Reviews by NHSE&I 4 Jan – 4 Feb 2022



Ongoing discussions

- DHSC seeking VAT exemption for services delivered under pharmacist supervision
- Methodology for pricing services
- Reimbursement reforms
- Medicine dispensing and supply regulations



Reflections on this negotiation

- Some key wins as we have presented, and these will be a lifeline for contractors
- But the lack of funding uplift is frustrating
- It reflects the disconnect between how we see ourselves and how HMG see us
- NHSE&I also declined to provide further PCN funding despite the significance of the changing local health systems



Next steps for PSNC

- Annual Review process – to demonstrate value and costs
- Supporting implementation
- Year 4 negotiations
- Looking ahead to the next five-year deal and our positioning as a sector



Contractor support

- Some discussions are ongoing and any remaining details will be announced ASAP
- PSNC briefings and resources published on PQS, NMS, funding and some FAQs
- Further briefings and webinars will follow in due course



Contractor support

- PEPS and Advance Payments webinar: details to follow
- PQS webinar on Tuesday 14th September at 7.30pm
- Webinars on new Advanced Services to follow
- For any further questions, please email: cpcf@psnc.org.uk

